



2023 ANNUAL REPORT

Dear Children's HeartLink community,

As we reflect on 2023, I am compelled to share with you a moment that has deeply resonated with me. During a visit to our partner hospitals in India, I witnessed the heart-wrenching reality of a newborn with congenital heart disease being rushed into surgery, mere hours or perhaps days old. The mother, overwhelmed with fear and emotion, broke down in her family's arms. What I witnessed was the universal anguish experienced by parents facing the trauma of having a sick child. In that moment, the importance of Children's HeartLink was abundantly clear.



In 2023, Children's HeartLink amplified efforts to address the rights of children with congenital heart disease and reshape the landscape of pediatric cardiac care at local, national and global levels. We reached 196,000 children with congenital heart disease through our partnerships, established two new hospital partnerships in India, recruited a new medical volunteer team, named the first-ever Children's HeartLink Center of Excellence in Vietnam and spearheaded a historic global dialogue at the United Nations around birth defects.

As we entered the second year of our three-year strategic plan, we are forging ahead to Reach One Million More Children by 2030. Our path forward requires your support. To achieve our goals, we rely on the generosity of supporters like you.

Our investment in creating sustainable Children's HeartLink Centers of Excellence is working. We are witnessing a ripple effect as our partners in underserved countries graduate to Centers of Excellence and become regional leaders in pediatric cardiac care and nursing education. This collaborative model not only strengthens healthcare systems but also ensures sustainable, long-term impact for children and their communities.

Ultimately, our success is a testament to the power of partnership. Whether you are a volunteer, donor, hospital partner or advocate, your support makes a tangible difference in the lives of children around the world. We are saving lives together by transforming pediatric heart care and shaping a brighter future for generations to come.

With appreciation for your continued commitment to our cause,

Jacki Bouche

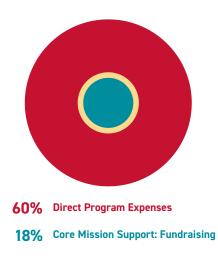
Jackie Boucher, President



OUR FINANCIAL HEALTH

		2023	2022
Statements	Assets		
of Financial Positions June 30, 2023 & 2022	Current Assets Cash and Cash Equivalents Accounts Receivable	\$2,583,563 _	\$ 2,149,346 22,500
54110 50, 2020 & 2022	Pledges Receivable Current, Net of Allowance for Doubtful Accounts of \$6,281 & \$1,850 In 2023 & 2022, Respectively Prepaid Expenses	11,319 74,763	114,050 22,076
	Total Current Assets	\$2,669,618	\$2,307,972
	Property And Equipment Building Building Improvements Furniture and Equipment	\$300,000 132,958 95.264	\$300,000 124,669 85,149
	Total Property And Equipment Less: Accumulated Depreciation	\$528,222 (399,314)	\$509,818 (372,931)
	Total Property and Equipment, Net	128,908	136,887
	Other Assets Investments Pledges Receivable Noncurrent, Net of Discount to Net	498,698	_
	Present Value of \$30,592 & \$7,113 In 2022 & 2021, Respectively Finance Right-of-Use Asset, Net of Accumulated Amortization of \$4,912 Operating Right-Of Use Asset	337,908 7,902 4,158	61,387
	Total Assets	\$3,647,192	\$2,506,246
	Liabilities		
	Current Liabilities Accounts Payable Accrued Payroll and Other Liabilities Deferred Revenue Finance Lease Liability - Short Term Operating Lease Liability - Short Term	\$48,242 73,957 97,128 2,5500 767	\$29,736 62,930 77,500 –
	Total Liabilities	\$222,644	\$170,166
	Noncurrent Liabilities Finance Lease Liability - Long Term Operating Lease Liability - Long Term	5,652 3,391	-
	Total Noncurrent Liabilities	9,043	
	Total Liabilities	\$231,687	\$170,166
	Net Assets Without Donor Restrictions		
	Undesignated	1,617,003	1,782,104
	Board-Designated	152,200	152,200
	Total Without Donor Restrictions	1,769,203	1,934,304
	With Donor Restrictions	1,646,302	401,776
	Total Net Assets	3,415,505	2,336,080
	Total Liabilities and Net Assets	\$3,647,192	\$2,506,246

Children's HeartLink Mission Support



22% Core Mission Support: Finance, Occupancy,Operations Support

		2023				2022		
		Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total	
Statements	Support and Revenue							
of Activities June 30, 2023 & 2022	Support							
	Grants and Contributions	\$1,444,886	\$2,161,558	\$3,606,444	\$1,514,023	\$406,640	\$1,920,663	
	Special Events & Activites, Net of Direct Benefits To Donor \$151,692 & \$151,692 In 2023 & 2022, Respectively	420,887	-	420,887	539,644	-	539,644	
	Paycheck Protection Program Note and Interest Forgiveness	-	-	-	214,953	-	214,953	
	In-Kind Contributions	541,290	-	541,290	454,721	-	454,721	
	Total Support	2,407,063	2,161,558	4,568,621	2,723,341	406,640	3,129,981	
	Revenue	17,000		17 (00	1 000		1 000	
	Other Income	16,498	-	16,498	1,098	-	1,098	
	Net Assets Released From Restriction	917,032	(917,032)	_	684,603	(684,603)	_	
	Total Support And Revenue	3,340,593	1,244,526	4,585,119	3,409,042	(277,963)	3,131,079	
	Expenses							
	Program Related	2,264,250	-	2,264,250	1,831,886	-	1,831,886	
	Management And General	536,945	-	536,945	263,645	-	263,645	
	Fundraising	704,499	_	704,499	512,208	-	512,208	
	Total Expenses	3,505,694	-	3,505,694	2,607,739	-	2,607,739	
	Change In Net Assets	(165,101)	1,244,526	1,079,425	801,303	(277,963)	523,340	
	Beginning Net Assets	1,934,304	401,776	2,336,080	1,133,001	679,739	1,812,740	
	Ending Net Assets	\$1,769,203	\$1,646,302	\$3,415,505	\$1,934,304	\$401,776	\$2,336,080	

IMPACTFUL GROWTH IN INDIA

In pursuit of strategic expansion, we're strengthening our presence and partnerships in India. Notably, two new hospital collaborations have been forged, leveraging our well-established relationships, solid reputation and unwavering dedication to advancing pediatric cardiac programs.

In India, approximately 240,000 children are born with CHD each year, and there is an urgent need for an estimated 144,000 infants to have CHD procedures annually. Nearly 90% of children with CHD lack access to heart care.



with Children's Mercy Kansas City Hospital.

MUMBAI, INDIA

After visiting Sri Sathya Sai Sanjeevani Centre for Child Heart (SSSSH) Care, Dr. James O'Brien, co-director of the Ward Family Heart Center and division chief of cardiovascular surgery at Children's Mercy Hospital and Children's HeartLink medical volunteer shared, "From the hard-working bedside nurses to the thoughtful, diligent physicians to the enormous support shown by the administrative leaders, it was evident that this is a team that is ready and eager to take on new challenges and expand their program to care for more of the underprivileged children of India."

The partnership aims to increase the reach of SSSSH's pediatric heart care team, so they can screen and care for more children with heart disease and train other heart care teams in the region to do the same, ultimately working to prevent avoidable deaths.

Learn more at: childrensheartlink.org/NewPartnerMumbai

FARIDABAD, INDIA

We train across many disciplines of pediatric heart care, including cardiology, cardiac surgery, anesthesiology, respiratory therapy, and more. An important part of Children's HeartLink partnerships is training, empowering and mentoring nurses to be the best advocates they can be for their patients. Ms. Maria Lazaro, nursing director for Amrita Hospital Faridabad, said the new partnership will pave the way for interaction with Children's Hospital of Philadelphia (CHOP).

"Amrita's aim is always to achieve excellence in its care for patients," Ms. Lazaro said. "The nursing department will achieve this excellence in caring for children with CHD and post-operative surgeries with advanced learning and appropriate protocols resulting from the partnership. Already the assessment visit has created a bond where CHOP is willing to share their expertise and Amrita is willing to use the skills required to become a Center of Excellence and help other nursing teams in our region."

Learn more at: childrensheartlink.org/amrita-hospital-faridabad/





Impact We support equitable access to care for children with heart disease in underserved communities.



Local Context & **Regional Systems** We prioritize working within a local and regional context to optimize impact



Sustainability We achieve sustainable growth. We ensure the 3Cs are met before adding new partner hospitals (capacity, cash & criteria).



Local Capacity We develop and support locally resourced, equitable and locally managed resources.



Organizational Excellence We develop our people. systems and processes.



Partnerships We collaborate with our medical volunteer institutions, Centers of Excellence, public and private institutions, professional societies and more to achieve our vision.

Learn more at: childrensheartlink.org/childrens-heartlink-strategic-plan

FISCAL YEAR 2023-2025 STRATEGIC PLAN GUIDED BY THESE PRINCIPLES

CORPORATIONS, FOUNDATIONS & ORGANIZATIONS

\$100,000 - \$1 Million

Boston Scientific ConocoPhillips China Medtronic Foundation Ping & Amy Chao Family Foundation

\$25,000-\$99,999

Anonymous Boston Scientific India Heart Disease Research Foundation L & N Andreas Foundation Medtronic, Inc. The Hubbard Broadcasting Foundation UnitedHealth Group

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\$5,000-\$9,999

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Up to \$2,499

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INNOVATION IN HEART CARE

Through the integration of cutting-edge technologies like virtual reality (VR) and augmented reality (AR), our partner hospitals continue to transform care for children with CHD. Children's HeartLink is embracing virtual training to enhance heart care training on a global scale. This year volunteer nurse educators supported the first-ever virtual Nurse Residency Program, connecting nurses in India and Malaysia with live and on-demand trainings. Additionally, our mini-symposium virtual lecture series with partner hospitals in Brazil completed its third year, and virtual case discussions continue each week to unite heart care teams from partner hospitals worldwide with their medical volunteer teams. These technological advancements complement in-person training, enabling year-round learning and relationship development between partners and volunteers.



Inside the VR lab at Children's HeartLink Center of Excellence Amrita Hospital, Kochi, India.

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'HEART WARRIOR' SAFWAN

When Safwan's parents learned their baby had a congenital heart defect, they needed to travel from their home in Bangladesh to India to have his heart repaired.

When Safwan needed a second surgery as a young child, he received that surgery at National Heart Foundation in Bangladesh, but there are far too many children in Bangladesh who aren't so fortunate.

Through the Children's HeartLink partnership, **National Heart Foundation works** hand-in-hand with Leeds Children's Hospital in the U.K. to grow their pediatric heart care program and become regional trainers to grow other heart care programs in the region and serve more children.

1.3 million children are born each year with congenital heart disease, and 90% lack access to care. **Children's HeartLink partnerships continue to improve heart care services for children like Safwan** in Bangladesh, Brazil, China, India, Malaysia and Vietnam.

Learn more at: childrensheartlink.org/SafwanVideo



Judie & Peter Ochsner Mickey O'Kane & Richard L Rosenberg Katie Odland Thomas Okins Kristen Paff Kasse Parkinson John Pattison Raquel Pereira Sirisha Perugu Barb Peterson James Powell Colleen Powers Stacy Beske Radford Terese Radford Nishant Rao Lindsey Rivera Joshua Ruhnke Terry & Karilyn Ryan Valerie Schmidt Sharon & Dan Schrad Megan & Todd Schultz Emily Shaftel Heather & Norman Silverman, MD Gina & Mark Singhoffer Chetna Sivamurthy Danielle Smith Marjorie & Myron J Smith Susan & Don Smith Timothy Sterling Vicki & Scott Swartz Neeraj Tandon Mary Tomback Jeanette & Michael Tsakistos

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SUSTAINABLE MODEL IN ACTION

Children's Heartlink Centers of Excellence in Action

Seven hospitals globally have achieved the esteemed status of being Children's HeartLink Centers of Excellence. These institutions have achieved major milestones in four key areas: Clinical, Organizational, Teaching and Training, and Patient Centered Care. These hospitals in low- and middle-income countries go above and beyond by **actively sharing their expertise and providing training to their peers.**

In 2023, nurses from Kolkata, India traveled to Kuala Lumpur, Malaysia for training. The nurses from our hospital partner, Rabindranath Tagore International Institute of Cardiac Sciences trained at Children's HeartLink Center of Excellence Institut Jantung Negara. These collaborative exchanges **exemplify the success of our train-the-trainer model.**

Learn more at: childrensheartlink.org/SustainableModel



Thank You Children's HeartLink Supporters & Volunteers!

Dominic Plucinski, MD

In memory of **Phyllis Jones** Daryl Mueller

- In memory of **Kristopher Kelsey** Cheri Kelsey
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- Robert Langdon Winston

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TRANSFORMING LIVES IN VIETNAM

Nhi Dong 1 set a new standard in pediatric cardiac care in 2023 by becoming the first-ever Children's HeartLink Center of Excellence hospital in Vietnam.

"Today, we have a strong pediatric cardiac care team who takes a multidisciplinary approach to caring for children with heart disease," said Dr. Hao, who leads the pediatric cardiac program at Nhi Dong 1. "Our program has evolved, and we are seeing more children with heart disease and treating children with more complex heart disease."

In a 15-year time span, Nhi Dong 1 improved their pediatric cardiac program to consistently deliver high-quality, complex care to children with congenital heart disease.

At Nhi Dong 1:

- There are **more cardiologists, surgeons and anesthesiologists than ever before** who specialize in pediatric cardiac care.
- The team increased the number of children being served by 83%, and there are more children receiving heart surgery today than there were at the beginning of the partnership.
- The number of children on the wait list has **gone down dramatically** since the beginning of our partnership, from an average of **1,000 waiting up to three years** for treatment, down to an average between **90-200 patients waiting only 1-3 months.**

While we can't prevent congenital heart disease, we can continue to reach more children through partnerships like we have with Nhi Dong 1 focused on building capacity to help more children, creating patient care pathways and leading advocacy efforts globally.

Learn more at: childrensheartlink.org/VietnamSuccess



Nhi Dong 1's designation as a Children's HeartLink Center of Excellence in Ho Chi Minh City on July 18, 2023.

Thank You Children's HeartLink Volunteers!

Amy Donnellan DNP, CPNP-AC Yoav Dori, MD Christina Duelley Joyeeta Dutta, MD Austin Eats, RT Sitaram Emani, MD Erinn K Erickson, RN Matt Files, MD David Finn, MD Anna Fisk, RN, PhD Alejandro Abraham Floh, MD Janet Forster Justine Fortkiewicz MSN, RN, NPD-BC, CCRN-K, CPN, CHSE Lindsay Freud, MD Vaisakh G, RN Debasree Gangopadhyay, MD Daniel Garros, MD R Geethamani, RN Mark Gelatt, MD

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ADVOCATING FOR EQUITABLE HEART CARE



HeartLink advocated for children with CHD in this global dialogue at the United Nations.

At the United Nations

Children's HeartLink **spearheaded a historic global dialogue at the United Nations**, advocating for children with congenital heart conditions and urging the inclusion of surgical services for congenital anomalies in the 2030 Universal Health Coverage Agenda. The event, sponsored by the Malaysian Mission to the United Nations, included representation from the World Health Organization (WHO) and the ministries of health of Malaysia and Bulgaria and was co-organized with Global ARCH, MiracleFeet and Operation Smile. Organizing this event for the first time is a major accomplishment for **Children's HeartLink's advocacy efforts.**

Learn more at: childrensheartlink.org/UnitedNationsAdvocacy



CALL TO ACTION ON ADDRESSING THE GLOBAL BURDEN OF PEDIATRIC AND CONGENITAL HEART DISEASES 1,500 endorsements were secured for the Call to Action to Address the Global Burden of Pediatric and Congenital Heart Disease.

Children's HeartLink led the initiative which calls upon global health actors to protect and promote the health of all people with pediatric and congenital heart diseases.

Learn more at: <u>childrensheartlink.org/sign4chd/</u>

At World Congress

We advocated for the health and rights of children with CHD. Our partners were prominently featured in the 8th World Congress of Pediatric Cardiology and Cardiac Surgery conference presentations, panels and in sharing results of our collaborative work.

Learn more at: childrensheartlink.org/8th-world-congress-recap/





Thank You Children's HeartLink Volunteers!

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Thank you to all the supporters who make our mission possible. Your support plays a vital role in ensuring all children have access to high-quality heart care, a fundamental human right.

WAYS TO MAKE A DIFFERENCE

- Sign the Call to Action on Addressing the Global Burden of congenital heart disease.
 childrensheartlink.org/sign4chd/
- Become a sponsor of the Global Gathering on October 25, 2024 or attend as a guest to learn more about our mission. childrensheartlink.org/sponsor
- Support our nonprofit with a donation. Your contributions fuel our transformative work.
 childrensheartlink.org/donate
- Learn more about congenital heart disease, the most common birth defect and the birth defect that causes the most infant deaths.

childrensheartlink.org/congenital-heart-disease-facts/

- Share a story that embodies the essence of our mission. childrensheartlink.org/LisVideo_
- Host a fundraiser online or in your home and introduce friends, family and colleagues to Children's HeartLink's work. childrensheartlink.org/fundraise-for-us/

Please contact Erin Bursch at **erin@childrensheartlink.org** with inquiries regarding estate gifts, hosting an in-person event or for assistance in structuring your next gift.

Thank you to all of our supporters for your generous gifts to Children's HeartLink. Every effort has been made to ensure the accuracy of contributions made during 2023. Please inform the development office at (952) 928-4860, ext. 25, of any oversights or inaccuracies, and please accept our apologies in advance.



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As a Minnesota-based tax-exempt NGO with 501(c)(3) nonprofit status, Children's HeartLink relies 100% on donations and grants from individuals, organizations and foundations to support our mission.