



Children's HeartLink®
HEALING HEARTS WORLDWIDE



2016 Annual Report

“Parents in India want the same thing parents everywhere want for their children: relief from suffering and the promise of a long and healthy life.”

R. Krishna Kumar, M.D., pediatric cardiologist at AIMS, Children's HeartLink Center of Excellence in Kochi, India



Dear Friends and Supporters,

Inspired. Grateful. Transformational. Your generous support of Children's HeartLink this past year made a difference in the lives of tens of thousands of children around the globe, and we are thankful! It's the power of our partnerships—with our donors, our medical volunteer teams and our in-country medical teams—that is transforming life for these children and their families.

Nearly nine out of 10 children are born in the developing world, and the countries where we work are home to over 40 percent of the world's population. Your commitment and support helps increase access to life-saving treatment for heart disease for many of these children. Yet there is so much more we can do.

As part of our ongoing effort to bring light to the tremendous inequity in access to care, this year we released the final two briefs in the four-part series *The Invisible Child*. As our former International Advisory Board Chair J. Brian Atwood urges in our Call to Action, *A Voice for The Invisible Child*: "Pediatric cardiac care is not luxury treatment. It is lifesaving care deserved by all children in need. Increasing access to pediatric cardiac care is a lofty but not insurmountable goal. It is an achievable goal, grounded in health system sustainability and equity. It will save children's lives." If you haven't already done so, I encourage you to download this series at theinvisiblechild.childrensheartlink.org. I also encourage you to raise your voice on behalf of the children who desperately need to be seen, heard and given the treatment they deserve, by sharing this information with your networks.

Our work is making a difference, yet we are not satisfied with the status quo. We want to do more to reduce the inequity for children with heart disease. We have ambitious growth plans for this year and beyond, and will be focused on our goal of reaching one million children and developing 50 Centers of Excellence around the world.

We've identified four new sites where there is an urgent need to train and empower medical teams that will in turn provide care to children who would otherwise die or lead diminished lives. We plan to enter into these new partnerships in the coming year.

I am privileged to lead an incredibly talented, dedicated staff and look forward to growing the organization in a strategic, sustainable way that will help us tackle the unmet needs of children with heart disease.

Thank you for helping us give more children the opportunity to lead longer, more healthful lives. We look forward to continuing our partnership with you. Together, we do make a difference.

With gratitude,

A handwritten signature in black ink that reads "Jackie Boucher". The signature is fluid and cursive.

Jackie Boucher, MS
President, Children's HeartLink

How We Work

Children’s HeartLink leads dedicated teams of medical volunteers who provide clinical and organizational expertise, training and mentoring to meet the specific needs of our partner hospitals around the world. Founded in 1969, Children’s HeartLink currently supports partner hospitals and programs in Brazil, China, India, Malaysia and Vietnam. Children’s HeartLink medical volunteer teams come from some of the finest teaching and research institutions in the world, including:

- Amrita Institute of Medical Sciences, Kochi, India
- Birmingham Children’s Hospital, Birmingham, UK
- Boston Children’s Hospital, Boston, Massachusetts
- British Columbia Children’s Hospital, Vancouver, Canada
- Children’s Hospitals and Clinics of Minnesota, Minneapolis, Minnesota
- Children’s Mercy Hospital, Kansas City, Missouri
- Cincinnati Children’s Hospital Medical Center, Cincinnati, Ohio
- Gleneagles Hospital, KK Women’s and Children’s Hospital, and National University Hospital, Singapore
- The Hospital for Sick Children, Toronto, Canada
- Institut Jantung Negara (National Heart Institute), Kuala Lumpur, Malaysia
- Mayo Clinic, Rochester, Minnesota
- Seattle Children’s Hospital, Seattle, Washington
- University of California, San Francisco; San Francisco, California
- University of Minnesota Masonic Children’s Hospital, Minneapolis, Minnesota

Our Partner Hospitals

- Amrita Institute of Medical Sciences, Kochi, India*
- First Affiliated Hospital of Kunming Medical University, Kunming, China
- First Hospital of Lanzhou University, Lanzhou, China*
- Hospital da Criança e Maternidade, São José do Rio Preto, Brazil
- Hospital de Messejana, Fortaleza, Brazil
- Institut Jantung Negara (National Heart Institute), Kuala Lumpur, Malaysia*
- Kien Giang General Hospital, Rach Gia, Vietnam
- Narayana Hrudayalaya Institute of Cardiac Sciences, Bangalore, India*
- Nhi Dong 1 (Children’s Hospital 1), Ho Chi Minh City, Vietnam
- Post-Graduate Institute of Medical Education & Research, Chandigarh, India
- Rabindranath Tagore International Institute of Cardiac Sciences, Kolkata, India
- West China Hospital, Chengdu, China

*Children’s HeartLink Center of Excellence

Our Vision

Children around the world have access to high-quality heart care.

Our Mission

To save the lives of children with heart disease, we partner with organizations to train medical teams, provide education and transform health care in underserved parts of the world.

The Need

Congenital heart disease is the most common birth defect. One in 100 children are born with a heart defect, and 90 percent of these children live where there is inadequate medical care.



“The reality for poor families with sick children in Brazil is somber. Many children die while waiting for heart surgery. It’s very hard for their parents to find centers that can save their child. Our partnership with Children’s HeartLink has made it possible for our hospital to provide better care than we ever imagined possible. The focus on quality improvement has been key, and our infection rates have gone down dramatically. Today we can provide very good care and operate on more complex cases, giving these children the chance to lead healthy lives.”

Dr. Ulisses Croti, pediatric cardiovascular surgeon at Children’s HeartLink partner Hospital da Criança e Maternidade de São José do Rio Preto, Brazil

What Your Gifts Make Possible

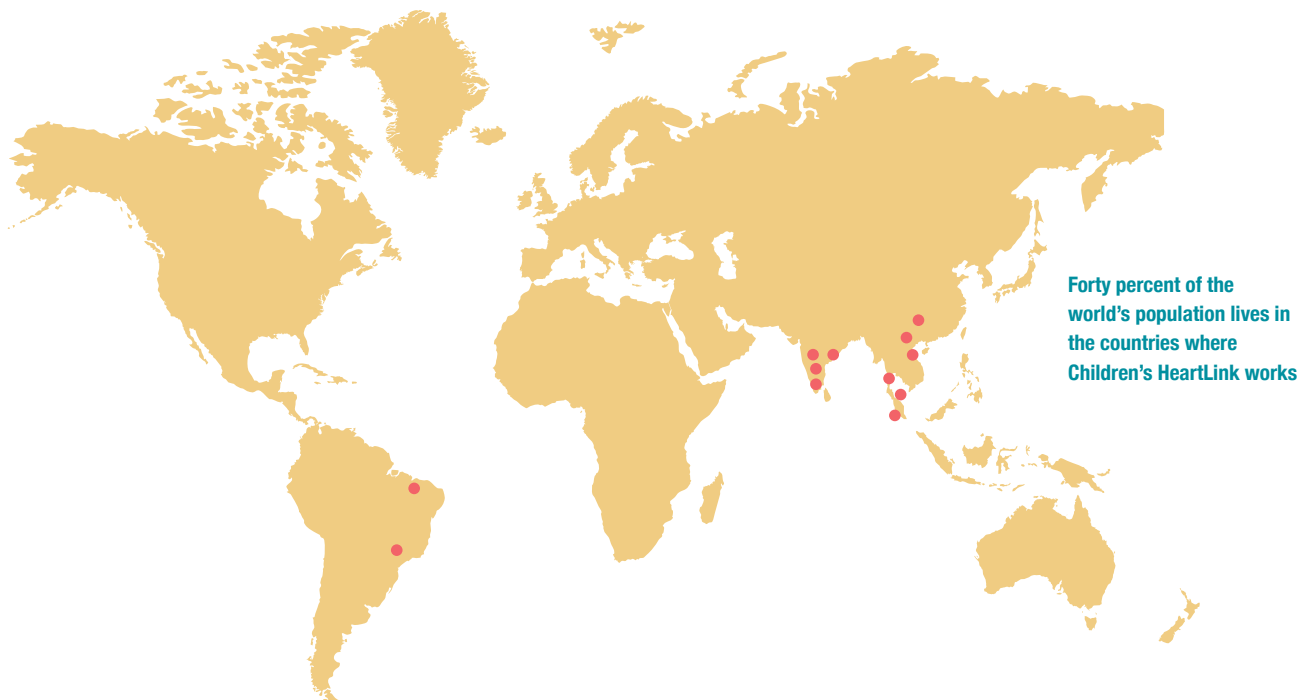
Last Year

We provided training for
1,768 medical professionals around the world

And in turn, those medical professionals served
74,096 children

Over \$685,000 in professional time was donated by **160** medical volunteers to train and mentor their peers at our partner hospitals

- Our partner hospital **Institut Jantung Negara (IJN) in Kuala Lumpur, Malaysia** was named a **Children's HeartLink Center of Excellence**. IJN consistently delivers high-quality complex care and is committed to training other pediatric cardiac specialists from low-resource environments, the fruition of our train-the-trainer model.
- **The Invisible Child series continues to bring attention to children around the world who lack access to diagnosis and treatment for heart disease.** *Treating The Invisible Child* and our Call to Action, *A Voice for The Invisible Child*, can be downloaded at **www.theinvisiblechild.childrensheartlink.org** *The Invisible Child* stresses the continued global need for access to pediatric cardiac care and calls for greater global investment.



Thank you for your generous support!

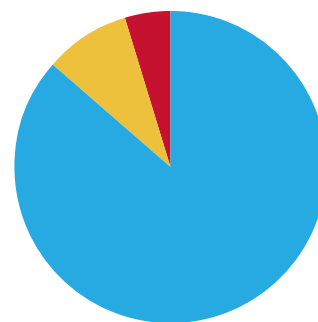
You can read the Children's HeartLink Donor List at **www.childrensheartlink.org/annualreport**

Our Financial Health

Statements of Financial Position (June 30, 2016 and 2015)

	2016	2015
Assets		
Cash and Cash Equivalents	\$1,426,347	\$1,698,236
Contributions and Other Receivables	267,468	399
Prepaid Expenses	48,747	34,158
Property and Equipment, Net	155,756	167,359
Total Assets	\$1,898,318	\$1,900,152
Liabilities and Net Assets		
Liabilities		
Accounts Payable	\$29,122	\$61,121
Accrued Payroll and Benefit Liabilities	8,244	11,891
Deferred Revenue	160,000	183,986
Total Liabilities	\$197,366	\$256,998
Net Assets		
Unrestricted		
Undesignated	\$ 500,441	\$ 595,876
Board Designated	1,000,000	1,000,000
Total Unrestricted	1,500,441	1,595,876
Temporarily Restricted	200,511	47,278
Total Net Assets	\$1,700,952	\$1,643,154
Total Liabilities and Net Assets	\$1,898,318	\$1,900,152

Expenses by Activity



86.5% Program Expenses
9% Fundraising
4.5% Management

Statements of Activities (June 30, 2016 and 2015)

	2016			2015		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Revenue and Other Support						
Contributions	\$642,264	\$416,500	\$1,058,764	\$719,666	\$85,400	\$805,066
Donated Goods and Services	727,262		727,262	501,101		501,101
Special Events	792,546		792,546	874,393		874,393
Less Direct Benefits to Donors	(134,617)		(134,617)	(160,370)		(160,370)
Net Revenue from Special Events	657,929		657,929	714,023		714,023
Interest and Other Income	1,683		1,683	(429)		(429)
Satisfaction of Restrictions	263,267	(263,267)		163,253	(163,253)	
Total	\$2,292,405	\$153,233	\$2,445,638	\$2,097,614	\$(77,853)	\$2,019,761
Expenses						
Program Expense	\$2,063,823		\$2,063,823	\$1,655,854		\$1,655,854
Management and General	108,602		108,602	125,709		125,709
Special Events	59,034		59,034	59,497		59,497
Fundraising	156,381		156,381	167,363		167,363
Total	\$2,387,840		\$2,387,840	\$2,008,423		\$2,008,423
Change in Net Assets	(95,435)	153,233	57,798	89,191	(77,853)	11,338
Net Assets (Beginning of Year)	1,595,876	47,278	1,643,154	1,506,685	125,131	1,631,816
Net Assets (End of Year)	\$1,500,441	\$200,511	\$1,700,952	\$1,595,876	\$47,278	\$1,643,154

Children's HeartLink Donors

Thank you to all of our donors for your generous gifts to Children's HeartLink. Every effort has been made to ensure the accuracy of contributions made between July 1, 2015, and June 30, 2016. Please inform the development office at (952) 928-4860, ext. 10, of any oversight or inaccuracies, and please accept our apologies in advance.

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The thousands of children
around the world who perish
from heart disease due to lack of
sufficient care
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These dedicated medical volunteers donate their personal time to train and mentor pediatric cardiac specialists around the globe. Last year they donated over \$685,000 in personal time.

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Children's HeartLink benefits tremendously from the generosity of this dedicated group of individuals who contribute their time and also their expertise in cardiac care, global health and fundraising, and support our programs, outreach, fundraising events and other activities.

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